

CMP: INR 11.98

## Stock data

BSE code	501421
BSE ID	TECHNVISN
Face value (INR)	10
No of shares (m)	6.2
Market cap (INRm)	74.3
3m avg. daily vol (No)	112
Free float (INRm)	19.3
Dividend yield FY13 (%)	0

S&P BSE Sensex	20,683.5
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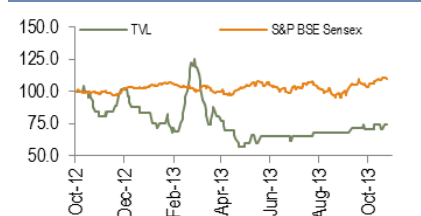
## Stock performance (%)

52-week H/L	INR20.7/9.2		
	1M	3M	12M
Absolute (%)	5.0	8.9	-11.9
Relative (%)	1.0	4.2	-23.0

## Shareholding pattern (%)

Promoters	FIIs	DIIs	Others
74.32%	0.00%	0.00%	25.68%

## Relative stock movement



Source: BSE

## Company Overview

TechNvision Ventures Ltd (TVL), formerly Solix Technologies Limited, was incorporated in 1980 as a public limited company. TNV offers Enterprise Data Management, automated cash flow process and talent management solutions through its subsidiary companies i.e. Solix Technologies Inc, Emagia Corporation and SITI Corporation respectively. TVL is also building capabilities for cloud computing services. The company is located in Secunderabad, Andhra Pradesh.

## Q2FY14 performance

- Net revenue increased by 21.6% YoY from INR50.4m in Q2FY13 to INR61.3m in Q2FY14. It increased by 28.7% YoY to INR155.1m in 6mFY14.
- Staff cost decreased by 0.9% YoY, 4.9% QoQ to INR31.0m in Q2FY14. It decreased 7.9% YoY to INR63.5m in 6mFY14. Other expenditure decreased by 40.7% YoY, 62.8% QoQ to INR14.0m in Q2FY14. It decreased by 0.6% YoY to INR51.7m in 6mFY14.
- Operating profit decreased by 32.8% QoQ from INR22.4m in Q1FY14 to INR15.1m in Q2FY14. The Company earned operating profit of INR37.5m in 6mFY14 as against operating losses of INR2.8m in 6mFY13.
- Interest expenses decreased by 24.9% QoQ from INR2.0m in Q1FY14 to INR1.5m in Q2FY14. The Company incurred interest expenses of INR3.5m in 6mFY14.
- Net profit (After minority interest) decreased by 41.3% QoQ from INR14.5m in Q1FY14 to INR8.5m in Q2FY14. The Company earned PAT(after MI) of INR23.1m in 6mFY14.
- Major portion of equity and liabilities are equity of INR397.4m and trade payables of INR245.1m in Q2FY14. Major portion of assets are fixed assets of INR473.3m and trade receivables of INR229.5m in Q2FY14.
- The Company has informed BSE that it has formed a partnership with Evolutionary Systems Arabia Fz LLC (Evosys) to deliver Enterprise Data Management as a Service.

Table 1: Q2FY14 snapshot

(INRm)	Q2FY14	Q2FY13	YoY %	Q1FY14	QoQ%	6mFY14	6mFY13	YoY %
Revenue	61.3	50.4	21.6	93.8	-34.7	155.1	120.6	28.7
EBITDA	15.1	-5.7	-364.1	22.4	-32.8	37.5	-2.8	-1454.2
PAT	12.9	-6.2	-306.3	18.1	-28.9	30.9	-4.0	-879.1
PAT (After MI)	8.5	-4.1	-310.6	14.5	-41.3	23.1	-2.0	-1245.0

## Ratio

% of sales	Q2FY14	Q2FY13	YoY %	Q1FY14	QoQ%	6mFY14	6mFY13	YoY %
Direct Cost	1.9	2.3	-0.4	1.3	0.7	1.5	2.0	-0.4
Staff Cost	50.5	62.0	-11.5	34.7	15.9	40.9	57.2	-16.3
Other Expenditure	22.9	47.0	-24.1	40.1	-17.2	33.3	43.1	-9.8
EBITDA	24.6	-11.3	36.0	23.9	0.7	24.2	-2.3	26.5
Tax Rate	5.1	-6.7	11.8	11.4	-6.3	8.9	-11.5	20.4
NPM	21.0	-12.4	33.3	19.3	1.7	19.9	-3.3	23.2

Note: MI stands for minority interest Source: Company, Varhad Research

November 2013

## Quarterly performance in charts and tables

Table 2: Detailed Q2FY14 Overview

	Q2FY14	Q2FY13	YoY %	Q1FY14	QoQ%	6mFY14	6mFY13	YoY %
<b>Revenue</b>	61.3	50.4	21.6	93.8	-34.7	155.1	120.6	28.7
Direct Cost	1.2	1.2	0.8	1.2	0.0	2.4	2.4	0.4
Staff Cost	31.0	31.3	-0.9	32.5	-4.9	63.5	69.0	-7.9
Other Expenditure	14.0	23.7	-40.7	37.7	-62.8	51.7	52.0	-0.6
Total Cost	46.2	56.1	-17.7	71.4	-35.3	117.6	123.3	-4.7
<b>EBITDA</b>	15.1	-5.7	-364.1	22.4	-32.8	37.5	-2.8	-1454.2
Depreciation	0.1	0.1	0.0	0.1	0.0	0.1	0.1	9.1
<b>EBIT</b>	15.0	-5.8	-360.3	22.4	-32.9	37.4	-2.9	-1398.3
Interest Expenses	1.5	0.1	2014.3	2.0	-24.9	3.5	0.7	407.4
Non-Operating Income	0.0	0.0	*	0.0	-100.0	0.0	0.0	*
<b>PBT</b>	13.5	-5.8	-331.8	20.4	-33.7	34.0	-3.6	-1053.7
Provision for Tax	0.7	0.4	76.9	2.3	-70.4	3.0	0.4	636.6
<b>PAT</b>	12.9	-6.2	-306.3	18.1	-28.9	30.9	-4.0	-879.1
Minority Interest (MI)	4.3	2.2	98.2	3.6	21.7	7.9	2.4	227.9
<b>PAT (Post MI)</b>	8.5	-4.1	-310.6	14.5	-41.3	23.1	-2.0	-1245.0

Note: (\*) Not Applicable, Source: BSE, Varhad Research

Chart 1: Sales trend

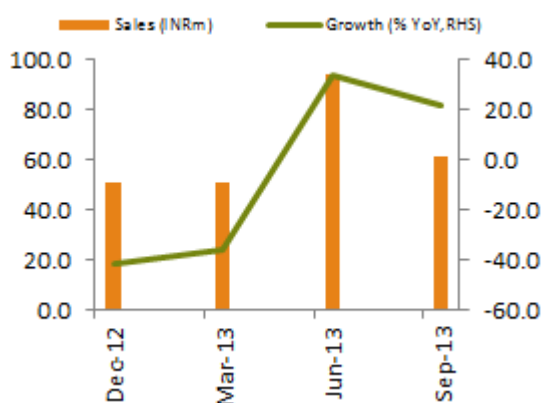


Chart 2: EBITDA trend#

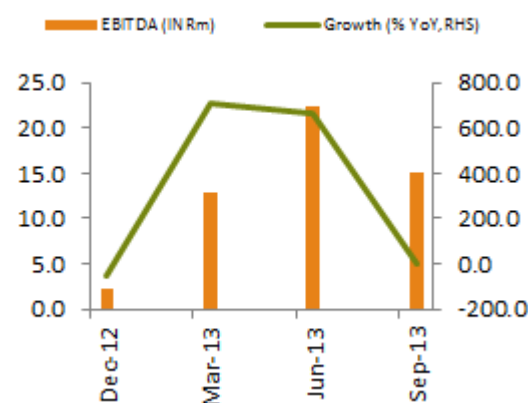


Chart 3: Margin trend

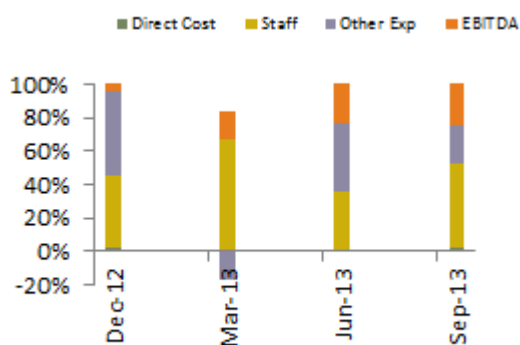
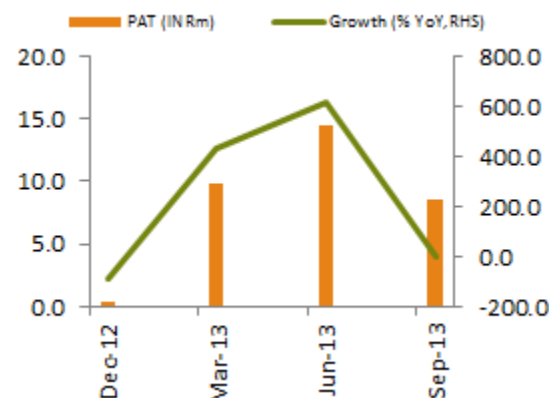


Chart 4: PAT trend#



Note: (#) EBITDA/PAT growth could not be calculated for certain quarters due to losses, Source: Company, Varhad Research

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